

## ● training courses for practitioners

supporting practitioners to **reinforce resilience**  
across south & south-east asia



# exit strategies

### Enhance sustainability with Banyaneer.

*Projects are never sustainable (they have an end) - their outcomes however should be. The objective of this training workshop is to enhance the sustainability of these outcomes.*

*In our experience, many projects do not have adequate exit strategies - leaving handover and transition issues up to the final months. Unfortunately, this is often too late to enact effective plans.*

*This training workshop therefore targets teams involved in projects that are at least twelve months away from their conclusion.*

This **three-day training and workshop** focuses on a project that has at least twelve months of remaining implementation. It targets the staff involved in the project as well as staff working on other projects. The training workshop has two outcomes - first, the preparation of a feasible exit strategy (the 'workshop' outcome), and second, the knowledge of processes and tools to develop exit strategies (the 'training' outcome).

Participatory exercises are at the heart of the training, assisting participants to identify and document their own ideas and plans for a handover process, suitable for each context.

#### **Session 1: Outlining the big picture**

What does the project aim to do? What should be continued beyond project completion? The session allows staff to think outside the "doing" and activity mindset of project implementation, to step back, and to consider some of the wider aims.

#### **Session 2: Where are we now?**

What have been the project's strengths and achievements? What needs to be focussed on in the remainder of the project in order to increase the sustainability of its outcomes?

#### **Session 3: Mapping partners and stakeholders**

Identifying the willingness and capacity of local owners (partners, stakeholders, community groups) to sustain activities and/or outcomes is a key step when considering what will happen in communities beyond the project's end. Who is best placed to continue certain elements of the project?

#### **Session 4: Identifying pathways**

What activities and measures can be taken to enhance sustainability? How are handover processes arranged most effectively? These questions are explored in the fourth session. Depending on the context, this may include aspects of resource development and fundraising.

#### **Session 5: Planning and documentation**

Based on the four preceding sessions, the concrete exit strategy is prepared. This includes the list of activities, sequencing, and the assigning of roles (who does what when?).

All sessions will be based on the logical framework of the project, keeping it within an agreed context. To get an idea as to how we can assist you best, please send us an e-mail to [training@banyaneer.com](mailto:training@banyaneer.com).